

## Message Text

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PAGE 01 MANILA 06940 281032Z

ACTION EA-12

INFO OCT-01 IO-13 ISO-00 EB-08 STR-07 SSO-00 NSCE-00

/041 W

-----086040 281038Z /17

O 280942Z APR 78

FM AMEMBASSY MANILA

TO SECSTATE WASHDC NIACT IMMEDIATE 5027

USMISSION GENEVA PRIORITY

LIMITED OFFICIAL USE MANILA 6940

E. O. 11652: N/A

TAGS: OVIP MONDALE, WALTER F., MTN, ETRD, RP

SUBJECT: MTN: VICE PRESIDENT'S TALKING POINTS

REF: STATE 106636

1. EMBASSY DELAYED RESPONSE TO REFTEL PROPOSING MTN TALKING POINTS FOR VICE PRESIDENT MONDALE UNTIL CONCLUSION OF MTN BILATERAL TALKS WITH PHILIPPINES, YESTERDAY, IN MANILA. TALKING POINTS NOW REFLECT GOP RESPONSES TO US TRADE OFFER.

2. QUOTE. ISSUES YOU SHOULD RAISE...MTN: THE U.S. HAS TABLED AN MTN OFFER WHICH INCLUDES REDUCING OR ELIMINATING TWO LONG-STANDING IRRITANTS IN OUR BILATERAL ECONOMIC RELATIONS: THE TARIFFS ON COCONUT OIL AND PHILIPPINE MAHOGANY PLYWOOD. ON APRIL 27, THE PHILIPPINES RESPONDED FOR THE FIRST TIME TO U.S. TRADE OFFERS AND REQUESTS. ALTHOUGH THE PHILIPPINE OFFER FALLS FAR SHORT OF THE U.S. REQUESTS, IT MAY PROVE TO BE A FIRST STEP TOWARD A NEGOTIATED SOLUTION. THE PHILIPPINES HAS ALSO MADE REQUESTS FOR MAINTAINING OR IMPROVING THE U.S. MTN OFFER.

3. TALKING POINTS:  
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--THE UNITED STATES IS COMMITTED TO NEGOTIATING MAJOR TRADE LIBERALIZATION IN THE MTN BY MID-JULY. THESE NEGOTIATIONS WILL DETERMINE THE SHAPE OF THE WORLD TRADING SYSTEM FOR THE NEXT DECADE OR MORE. A SUCCESSFUL MTN WILL BE POSSIBLE ONLY IF ALL COUNTRIES CONTRIBUTE.

--WE ARE AWARE OF THE IMPORTANCE WHICH THE PHILIPPINES ATTACHES TO REDUCING OR ELIMINATING U.S. TARIFFS ON COCONUT OIL AND PHILIPPINE MAHOGANY PLYWOOD, AND OUR MTN OFFER INCLUDES TARIFF CUTS ON THESE TWO ITEMS. HOWEVER, IN RETURN, WE MUST HAVE A REASONABLE OPPORTUNITY TO IMPROVE OUR ACCESS TO THE PHILIPPINE MARKET FOR SOME PRODUCTS OF INTEREST TO OUR EXPORTERS.

--OUR NEGOTIATORS HAVE RECEIVED THE INITIAL PHILIPPINE OFFER TO DISCUSS ACCESS TO THE PHILIPPINE MARKET FOR CERTAIN SPECIFIC PRODUCTS. WE WELCOME THE PHILIPPINE OFFER, BUT WE BELIEVE THE PHILIPPINE TARIFF ITEMS UNDER DISCUSSION MUST REFLECT MORE DIRECTLY U.S. TRADE INTERESTS.

--WE STAND READY TO CONTINUE BILATERAL TALKS WITH THE PHILIPPINES IN THE MTN CONTEXT (A MEETING IS TENTATIVELY SCHEDULED MAY 16-17 IN GENEVA), AND HOPE FOR A POSITIVE OUTCOME.  
STULL

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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** VICE PRESIDENT, VISITS, BRIEFING MATERIALS, NEGOTIATIONS, TRADE AGREEMENTS  
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**Enclosure:** n/a  
**Executive Order:** N/A  
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**Subject:** MTN: VICE PRESIDENT'S TALKING POINTS  
**TAGS:** OVIP, ETRD, US, RP, MTN, (MONDALE, WALTER F)  
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**Type:** TE  
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**Review Markings:**  
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